

## Who should attend?

Undergraduate/Post graduate/Ph.D. students, Faculty members, Co-ordinators of EDC cell, Industry persons, anyone who wishes to have their own start up or business

## Program contents

### **DECIDING DESTINATION**

Understanding Needs & Wants, Idea Generation, Vision & Mission, Business Plan

### **PLAN THE PATH**

Branding & Positioning, Recording the flow, Knowledge & Skill Development, Unlearning the unnecessary, Safety & Security

### **MANAGING RESOURCES**

Internal Customers, External Customers, Harvesting Returns, Money Matters

### **GROWING YOUR BUSINESS**

Blue Ocean Strategies, Assistant Customer, Using Web 2.0, Leap like FROG, Testimonials

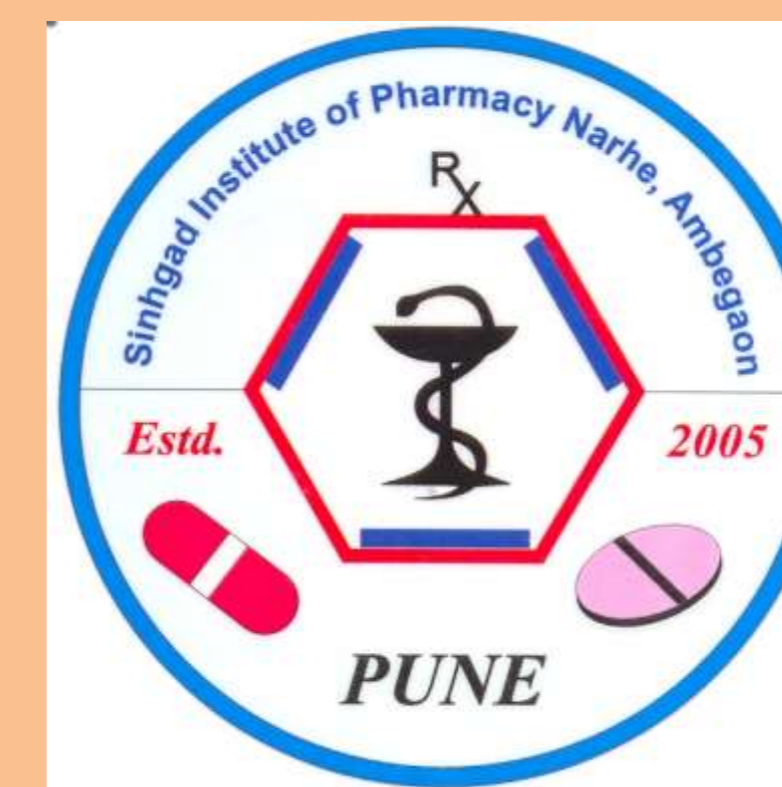
### **THINK OUT OF BOX**

Innovation, Elevator Pitch, Problem Solving

### **IN FOCUS**

Time Management, Soft skills, Work Life Balance, Managing Entrepreneurial Stress

**Timing :** 10.00 a.m. to 4.00 p.m.



**Sinhgad Institutes**

**Want to start your business ? Confused how to start?  
Fear about risks? Here is the solution.....**

**STES 's SINHGAD INSTITUTE OF PHARMACY  
INVITES YOU FOR**

**Three days National Level Workshop on  
Enterprising entrepreneur  
21<sup>st</sup> to 23<sup>rd</sup> February 2020**

**Convener:**

**Dr. K. G. Bothara, Principal, SIOP, Narhe**

**Registration fees. Rs. 1000/-**

**Limited seats, Registrations based on first cum first basis**

**\*Free accommodation to out station delegates**

**Faculty Co-ordinators:**

- 1. Dr. Vandana T. Gawande**  
(9960340527, gawandevandana848@gmail.com)
- 2. Prof. Pratibha B. Auti**  
(9960636556, pratibhaauti@yahoo.com)
- 3. Prof. Anagha R. Soundankar**  
(8698387733, anaghasoundankar@gmail.com)

**Venue:**

**Auditorium, Sinhgad Institute of Pharmacy, Off. Smt. Kashibai Navale  
Hospital, opposite Bank of Maharashtra, Narhe, Pune-41**

## About the Institute

SIOP was established in June 2005 as a future center of basic as well as higher learning in Pharmaceutical Sciences under the banner of Sinhgad Technical Education Society.

SIOP offers graduate, post graduate and Ph.D. Programmes in several disciplines in realm of Pharmaceutical Sciences. Over the past few years SIOP has emerged as an outstanding institution with distinct and focused academic programs with perfect blend of co-curricular and extra curricular activities.

## Brief Profile of the Coach

### **Mr. PRAVIN SABNIS**

Founder & Head Coach,  
Unlearning Unlimited, Goa



A Business Coach with a passion for helping people connect with their potential, since 1997, Pravin Sabnis has conducted over 2100 workshops on business, management and human resource development; for leading corporates, teachers, students & other teams.

A certified trainer of the Training Academy of Junior Chamber International, USA, he has authored 10 manuals. In 2003, Pravin initiated Unlearning Unlimited (UU) – a collective of trainers, facilitators and motivators. He is known for his unique style that is experiential, interactive and innovative.

## Registration form

**Name:** Mr./Ms. \_\_\_\_\_

**Designation:** \_\_\_\_\_

**Name of Institute:** \_\_\_\_\_

**Mobile No:** \_\_\_\_\_

**Email id:** \_\_\_\_\_

**Accommodation required:** Yes  No

**Mode of payment:** Cash  Google Pay

Online transfer

**Payment reference ID:** \_\_\_\_\_

## **Signature of participant**

### **Account details for online transfer:**

Name: Pratibha Auti

Account number: 20214193308.

IFSC : SBIN0005951, Bank: State bank of India  
(Chichwad branch)

**For Google pay:** 9960636556