<u>Capacity building and skills enhancement initiatives taken</u> <u>by SKNSSBM for MBA Students in 2020-21</u>

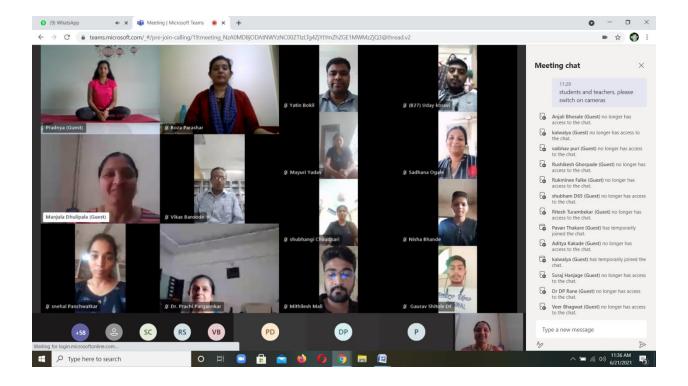
SKNSSBM takes initiative to improve students' abilities, positive attitude, soft skills, and professional skills while also developing Subject knowledge. With the main objective of introducing students to the business world, giving them insight into their potential professional careers, they are trained in Soft Skills, Language and Communication skills, Group Discussions, Personal Interviews etc., by the professional corporate trainers and internal faculties too. Rigorous practice is being taken by internal faculties. These training practices indeed help the students to grab the opportunities and start their professional journey.

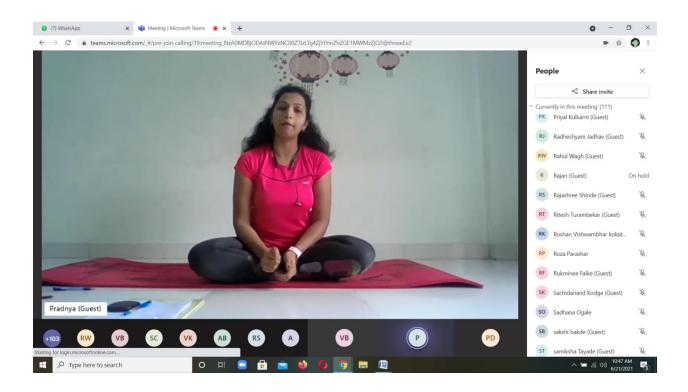
Institute concentrates on overall development of students even during this COVID 19 Pandemic. Online training of Soft Skills by the professional corporate trainers and internal faculties has been conducted. The knowledge and tips given by the trainers and faculty members would help them to get placed in various companies. Faculties guide the students to develop the skill of speaking in English which is required in their profession. They also worked hard on improving students' Verbal & Non-Verbal communications skills that help them to participate in Group Discussions and Placement Interviews.

Maintaining good health & hygiene is very essential especially during this COVID 19. Institute takes care of students' health by making them to participate in Yoga& Meditation sessions. Internal faculty members guided the students on practicing yoga & meditation, taking vaccination, sanitizing hands, wearing masks and so on.



Photos of Yoga & Mediation





S.K.N. Sinhgad School of Business Management S.No.10, Ambegaon (Bk.), Pune-411041

Guest Session Report

- 1. Guest Session Topic-"How to manage emotions for success"
- 2. Name of the Guest Speaker- Dr.Pallavi Mandaogade
- 3. Designation- Associate professor & Head of Department in VIDYABHARTI COLLEGE, AMRAVATI– India
- 4. Organization- VIDYABHARTI COLLEGE, AMRAVATI- India
- 5. Contact Details-9657724192
- 6. Email id- prof.pallavi1@gmail.com
- 7. Day & Date- Thursday, 24th June 2021
- **8.** Venue –Online (Microsoft Teams)
- 9. Participants for the session-173

10. Description of the session conducted & Learning outcomes-

The session was started with the introduction of the speaker by MBA-I year student Akanksha Bargaje, where she explained Dr.Pallavi Mandaogade is one of the 'Motivational speaker' in India and she has been imparting her knowledge, skills and expertise since the last 21 years in the field of learning methodology

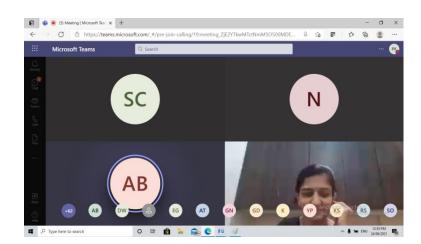
She is expert in student personality focused education teaching learning methodology. She has awarded an International Patent for Innovation in management. She mainly focuses upon Training and Human Resource Development through 'Specifically Designed Seminars and Conferences' for various organizations across India.

The honorable chief guest Dr.Pallavi Mandaogade started the session by giving an overview about the different types of emotions. During session following points were discussed by giving suitable examples.

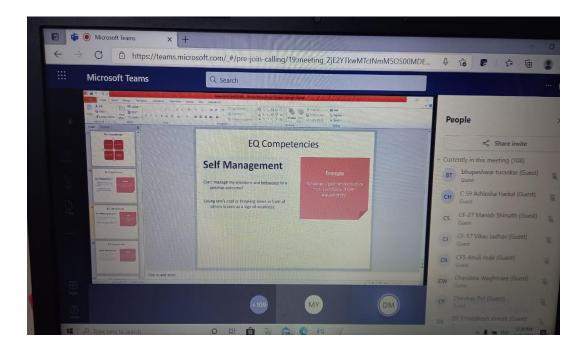
- 1. What are IQ, EQ and MQ?
- 2. What is emotional Intelligence?
- 3. Why Self Awareness is important to become effective leader?
- 4. What are EQ competencies?
- 5. What is Self-Management?
- 6. What is Social Awareness?
- 7. What is Relationship Management?
- 7. How emotional intelligence help us to become a great employee

The session was very informative for students because the topic selected by Dr.Pallavi Mandaogade provides knowledge about how to control and manage emotions while handling different issues of personal and professional life.

VOTE OF THANKS was given by MBA-I Student.



11. Photographs of Session:



Written by Student

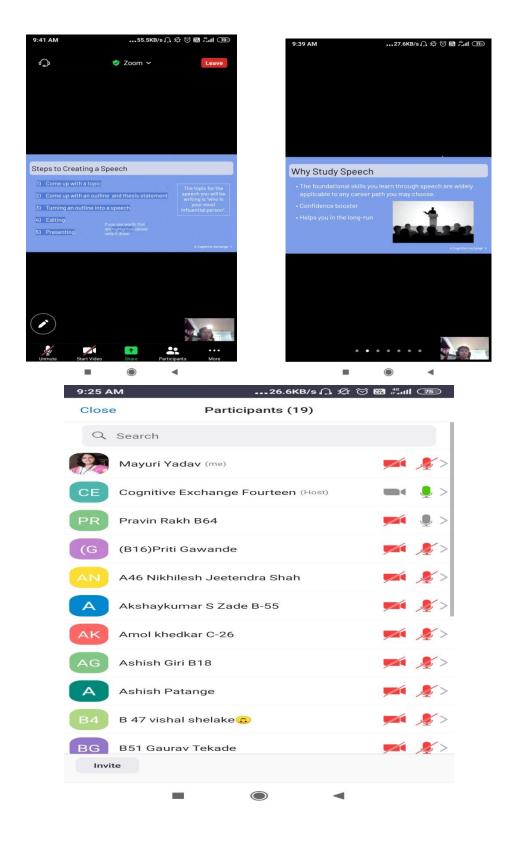
Name of the student- Radhesham Jadhav, MBA-1

Reviewed by Faculty Member

Name - Prof Mayuri Yadav Assistant Professor

SKNSSBM

Guest session- Awareness of Cognitive exchange program



Group Discussion

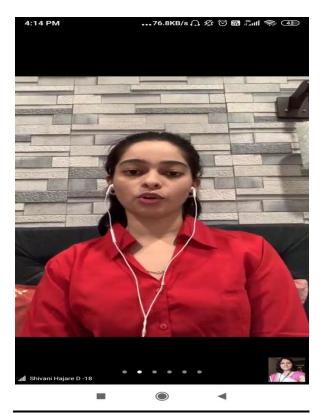
29-4-21, Group – 1. Topic: Post COVID world



Group-2. Topic: Innovation vs Invention - What is more important?



Personal Interview





Placement Enhancement Training sessions were conducted for MBA students by our faculty members as per feedback of companies received from Central Placement Cell.

SKNSSBM has organized Placement Enhancement Training from 5th April to 16th April 2021 and covered different topics like verbal communication, logical reasoning, Data Interpretation, Comprehension, Quantitative Analysis which will help them for final placements, future career and competitive exams.

Many students were present for the Training program. We specially conducted this online program for the students who couldn't clear First Naukri exam which is must for students final placement as per instructions of CPC. We received very good feedback from students about the Faculty In-house Trainers and the programme.

| Sinhgad Technical Education Society's | | |
|---|---|--|
| S.K.N. SINHGAD SCHOOL OF BUSINESS MANAGEMENT, PUNE | | |
| PLACEMENT ENHANCEMENT TRAINING 2021 | | |
| Duration : | 5th April 2021 to 16th April 2021 | |
| Date : | 6 th April 2021 | |
| Time: | 11 am to 12 pm | |
| Mode of Delivery : | Online | |
| Topic : | Verbal Communication | |
| Inhouse Faculty Trainer : | Prof.Manjula Dhulipala | |
| TOTAL NUMBER OF PARTICIPANTS: 168 including Faculty members | | |
| CLASS : | MBA I students | |
| PROGRAMME FACULTY | Dr.Roza A Parashar Placement Training Co- | |
| COORDINATOR: | ordinator | |

Our Faculty Prof.Manjula Dhulipala began with today's session by giving a brief description on Verbal Communication and its importance in professional and personal life. Session was very

informative and Interactive various points were discussed such as:

- 1. Importance of Verbal Communication
- 2. Types of Communication
- 3. Body language
- 4. Gestures and Postures
- 2. Do's Dont's during the interview
- 3. Dressing / Attire on interview
- 4. Voice pitch Low / High

5. Importance of communication during interview which is very important for final placements and best company.

At end of session queries by students were answered, Vote of thanks was expressed by coordinator Dr. Roza Parashar.

Photos of the session:

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| Sinhgad Technical Education Society's | | |
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| S.K.N. SINHGAD SCHOOL OF BUSINESS MANAGEMENT, PUNE | | |
| PLACEMENT ENHANCEMENT TRAINING 2021 | | |
| Duration : | 5th April 2021 to 16th April 2021 | |
| Date : | 7 th April 2021 | |
| Time: | 10 am to 11 am | |
| Mode of Delivery : | Online (Microsoft Teams) | |
| Topic : | Verbal Communication | |
| Inhouse Faculty Trainer : | Prof.MayuriYadav | |
| TOTAL NUMBER OF PARTICIPANTS: | 107including Faculty members | |
| CLASS : | MBA I students | |
| PROGRAMME FACULTY | Dr.Roza A Parashar Placement Training Co- | |
| COORDINATOR: | ordinator | |

Our Faculty Prof.MayuriYadav began with today's session by giving a brief description on Verbal Communication and its importance in every sphere of our life and how effective communication is an important life skill that enables the students to connect with the people around them. The session was informative and gave all the students a great opportunity to learn many things in regards to developing a communication skill and focusing on the future.

Session was very insightful and Interactive various points were discussed such as:

- 1. Importance of Verbal Communication
- 2. Types of Communication
- 3. Communication Barriers
- 4. How to Overcome Barriers of Communication
- 5. Tools of Effective Communication
- 6. Speaking skill
- 7. Public speaking (Things you shouldn't do)
- 8. Public speaking (Things you should do)
- 9. Writing Skill
- 10. Principles of good writing.
- 11. How we can improve writing skills?

At end of session queries by students were answered, Vote of thanks was expressed by coordinator Dr.RozaParashar

Photos of the session:



| Sinhgad Technical Education Society's | | |
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| S.K.N. SINHGAD SCHOOL OF BUSINESS MANAGEMENT, PUNE | | |
| PLACEMENT ENHANCEMENT TRAINING 2021 | | |
| Duration : | 5th April 2021 to 16th April 2021 | |
| Date : | 15th April 2021 | |
| Time: | 2.00 pm to 3.00pm | |
| Mode of Delivery : | Online (Microsoft Teams) | |
| Topic : | COMPREHENSION | |
| Inhouse Faculty Trainer : | Prof.KalpanaSayankar | |
| TOTAL NUMBER OF PARTICIPANTS: | 107 including Faculty members | |
| CLASS : | MBA I students | |
| PROGRAMME FACULTY COORDINATOR: | Dr.Roza A Parashar Placement Training Co- ordinator | |

Our Faculty Prof.Kalpana Sayankar began with today's session by giving a brief description on Comprehension and its importance in every sphere of our life and how effective overall development that enables the students to face the challenges. The session was informative and gave all the students a great opportunity to learn many things related to placement

Session was very insightful and Interactive various points were discussed

At end of session queries by students were answered, Vote of thanks was expressed by coordinator

Dr.Roza Parashar

| Sinhgad Technical Education Society's | | |
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| S.K.N. SINHGAD SCHOOL OF BUSINESS MANAGEMENT, PUNE | | |
| PLACEMENT ENHANCEMENT TRAINING 2021 | | |
| Date : | 2 July 2021 | |
| Time: | 2pm to 3pm | |
| Mode of Delivery : | Online | |
| Topic : | How to develop good communication skills | |
| Inhouse Faculty Trainer : | Manjula Dhulipala | |
| TOTAL NUMBER OF PARTICIPANTS: | 32 students | |
| CLASS : | MBA I, sem II (A&B Mktg) | |

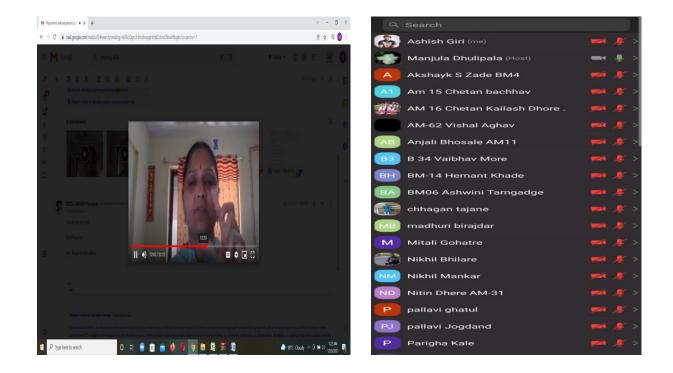
The session started by giving a brief description on communication and its importance, especially in professional settings. Various tips were given to students to enhance their communication skills.

Tips given to students

- 1) Know what communication really is –
- 2) Have courage to say what you think.
- 3) Practice active listening
- 4) Focus on nonverbal communication
- 5) Manage your own emotions.
- 6) Ask for feedback.
- 7) Develop a filter.
- 8) Practice public speaking
- 9) Improving written communication

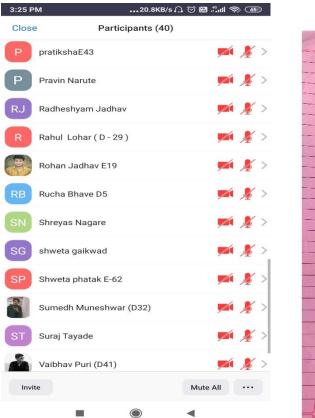
The entire session was very informative and Interactive. The doubts of the students were cleared by the faculty trainer.

Photos of the session :



Reading & Writing Skills

To enhance students' Reading & Writing skills, SKNSSBM Faculties conducted sessions from 19 April to 27-4-2021.



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